UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 31, 2009

SONIC AUTOMOTIVE, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

1-13395 (Commission File Number) 56-201079 (IRS Employer Identification No.)

6415 Idlewild Road, Suite 109 Charlotte, North Carolina (Address of principal executive offices)

28212 (Zip Code)

Registrant's telephone number, including area code: (704) 566-2400

N/A (Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On March 31, 2009, we issued a press release announcing results for our fiscal quarter and fiscal year ended December 31, 2008.

A copy of the press release is attached hereto as Exhibit 99.1. A copy of the earnings call presentation materials is attached hereto as Exhibit 99.2.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

- 99.1 Press release of Sonic Automotive, Inc. dated March 31, 2009
- 99.2 Earnings call presentation materials

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SONIC AUTOMOTIVE, INC.

By: /s/ Stephen K. Coss

Stephen K. Coss Senior Vice President and General Counsel

Dated: April 1, 2009

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INDEX TO EXHIBITS

Exhibit No.	Description
99.1	Press release of Sonic Automotive, Inc. dated March 31, 2009
99.2	Earnings call presentation materials

Sonic Automotive, Inc. Announces Fourth Quarter and Year-End 2008 Results

CHARLOTTE, N.C. – March 31, 2009 – Sonic Automotive, Inc. (NYSE: SAH), a leader in automotive retailing, today announced a fourth quarter 2008 loss from continuing operations of \$658.8 million, or \$16.43 per diluted share, compared to income from continuing operations of \$26.8 million, or \$0.62 per diluted share, in the prior year period.

For the full year 2008, the Company recorded a loss from continuing operations of \$634.1 million, or \$15.71 per diluted share, compared to income from continuing operations of \$98.2 million, or \$2.17 per diluted share, for the full year 2007.

After adjusting for the charges which are more fully described in the attached tables, the Company had a loss from continuing operations of \$4.8 million, or \$0.12 per diluted share, for the fourth quarter 2008 and income from continuing operations of \$42.2 million, or \$1.05 per diluted share, for the full year 2008.

Scott Smith, the Company's President and Chief Strategic Officer, stated, "Due to the current market conditions and the resulting decline in our stock price, we were required under accounting rules to record non-cash goodwill and franchise impairment charges this quarter. This non-cash charge has no impact on the covenant calculations under our credit facility."

Mr. Smith continued, "We are operating in one of the most challenging economic environments in automotive retailing history. The disruption in the credit markets, increases in unemployment, and the resulting declines in consumer confidence have caused industry-wide new vehicle sales levels to decline dramatically. To respond to these challenges in the new vehicle sales environment, we are focusing on the other core pieces of our business including used vehicles and parts and service. We are seeing promising improvements in these areas in the early part of 2009. We also continue to focus on the cost side of the business and have implemented cost reductions which we project to yield approximately \$125 million in annual savings. We envision the macro-economic environment and the automotive retailing business will continue to be challenging in 2009. As a result, we have determined it is not feasible to provide reliable 2009 earnings guidance at this time."

Presentation materials for the Company's earnings conference call at 11:00 A.M. (Eastern) on April 1, 2009 can be accessed on the Company's website at <u>www.sonicautomotive.com</u> by clicking on the "For Investors" tab and choosing "Webcasts & Presentations" on the right side of the screen.

To access the live broadcast of the conference call over the Internet go to:www.sonicautomotive.com.

A live audio of the conference call will be accessible to the public by calling (877) 791-3416. International callers dial (706) 643-0958. Callers should dial in approximately 10 minutes before the call begins.

A conference call replay will be available one hour following the call for seven days and can be accessed by calling: (800) 642-1687 (domestic) or (706) 645-9291 (international), conference call ID #85024968.

About Sonic Automotive

Sonic Automotive, Inc., a Fortune 300 company based in Charlotte, N.C., is one of the largest automotive retailers in the United States operating 164 franchises. Sonic can be reached on the Web at www.sonicautomotive.com.

Included herein are forward-looking statements, including statements with respect to cost reduction plans and the 2009 economic outlook. There are many factors that affect management's views about future events and trends of the Company's business. These factors involve risk and uncertainties that could cause actual results or trends to differ materially from management's view, including without limitation, economic conditions, risks associated with acquisitions and the risk factors described in the Company's Annual Report on Form 10-K for the year ended December 31, 2008. The Company does not undertake any obligation to update forward-looking information.

	Three Mont	Three Months Ended		ths Ended
	12/31/2008	12/31/2007	12/31/2008	12/31/2007
Revenues				
New retail vehicles	\$ 650,765	\$ 996,684	\$3,245,451	\$3,851,589
Fleet vehicles	27,647	58,129	192,386	224,802
Total new vehicles	678,412	1,054,813	3,437,837	4,076,391
Used vehicles	271,432	316,560	1,213,263	1,200,154
Wholesale vehicles	36,645	74,547	235,110	326,540
Total vehicles	986,489	1,445,920	4,886,210	5,603,085
Parts, service and collision repair	237,775	248,301	983,259	973,233
Finance, insurance and other	31,342	46,054	165,307	181,053
Total revenues	1,255,606	1,740,275	6,034,776	6,757,371
Fotal gross profit	211,687	269,093	985,539	1,066,084
SG&A expenses	(195,014)	(194,834)	(815,083)	(790,221
Impairment charges	(789,944)	(269)	(811,784)	(958
Depreciation	(8,997)	(5,918)	(31,680)	(22,576
Operating income	(782,268)	68,072	(673,008)	252,329
Interest expense, floor plan	(9,620)	(13,703)	(38,263)	(54,143
Interest expense, other	(14,833)	(10,146)	(54,430)	(36,411
Other (expense) / income	650	(37)	726	44
Income / (loss) from continuing operations before taxes	(806,071)	44,186	(764,975)	161,819
Income taxes	147,287	(17,379)	130,848	(63,621
Income / (loss) from continuing operations	(658,784)	26,807	(634,127)	98,198
Discontinued operations:	(000,701)	20,007	(00 1,127)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Income / (loss) from operations and the sale of discontinued franchises	(22,148)	(3,087)	(55,954)	809
Income tax benefit / (expense)	(4,665)	(684)	4,154	(3,505
Loss from discontinued operations	(26,813)	(3,771)	(51,800)	(2,696
Net income/ (loss)	\$ (685,597)	\$ 23,036	\$ (685,927)	\$ 95,502
	<u> (000,000)</u>	• 20,000	<u> (000,)21</u>)	\$ 70,002
Diluted: Weighted average common shares outstanding	40,087	44.804	40.356	46,941
Earnings / (loss) per share from continuing operations	(\$16.43)	44,894 \$ 0.62	40,356 (\$15.71)	\$ 2.17
Loss per share from discontinued operations	(\$10.43)	(\$0.08)	(\$1.29)	\$ 2.17
Earnings / (loss) per share	(\$17.10)	\$ 0.54	(\$17.00)	\$ 2.13
Gross Margin Data (Continuing Operations):	(\$17.10)	\$ 0.54	(\$17.00)	φ 2.13
Retail new vehicles	6.8%	7.3%	7.1%	7.5
Fleet vehicles	1.8%	0.7%	1.3%	0.8
Total new vehicles	6.6%	7.0%	6.8%	7.1
Used vehicles retail	7.0%	8.4%	8.5%	9.1
Total vehicles retail	6.7%	7.3%	7.2%	7.6
Wholesale vehicles	(6.9%)	(2.3%)	(2.8%)	(1.4)
Parts, service and collision repair	50.1%	50.3%	49.8%	50.4
Finance, insurance and other	100.0%	100.0%	100.0%	100.0
Overall gross margin	16.9%	15.5%	16.3%	15.8
SG&A Expenses (Continuing Operations):				
Personnel	\$ 98,214	\$ 108,170	\$ 443,669	\$ 447,704
Advertising	10,556	14,998	50,866	55,849
Facility rent	21,316	21,771	85,260	85,840
Other	64,928	49,895	235,288	200,828
Total	\$ 195,014	\$ 194,834	\$ 815,083	\$ 790,221
SG&A Expenses as % of Gross Profit	÷ .,,,,,	÷ ••••,00	+,000	÷ . , , , , , , , , , , , , , , , , , ,
Personnel	46.4%	40.2%	45.0%	42.0
Advertising	5.0%	5.6%	5.2%	5.2
e	10.1%	8.1%	8.7%	8.1
Facility rent		0.1/0		
Facility rent Other		18.6%	23.9%	18.80
Facility rent Other Total	<u> </u>	<u>18.6</u> % 72.4%	<u>23.9</u> % 82.7%	18.89

	Three Mont	Three Months Ended Twelve Months Ended		ths Ended
	12/31/2008	12/31/2007	12/31/2008	12/31/2007
Unit Data (Continuing Operations):				
New retail units	18,565	27,657	94,570	111,171
Fleet units	1,087	2,073	7,618	9,341
New units	19,652	29,730	102,188	120,512
Used units	13,796	15,027	60,124	58,861
Total units retailed	33,448	44,757	162,312	179,373
Wholesale units	5,489	8,239	30,035	35,631
Average price per unit:				
New retail vehicles	\$ 35,053	\$ 36,037	\$ 34,318	\$ 34,646
Fleet vehicles	25,434	28,041	25,254	24,066
Total new vehicles	34,521	35,480	33,642	33,826
Used vehicles	19,675	21,066	20,179	20,390
Wholesale vehicles	6,676	9,048	7,828	9,164
Other Data:				
Same store revenue percentage changes:				
New retail	(35.1%)		(19.3%)	
Fleet	(52.4%)		(25.5%)	
Total New Vehicles	(36.1%)		(19.7%)	
Used	(14.6%)		(2.2%)	
Parts, service and collision repair	(4.7%)		(2.2%)	
Finance, insurance and other	(31.1%)		(10.2%)	
Total	(28.2%)		(14.3%)	

Balance Sheet Data: Image: Control of Contol of Control of Control of Contof Control of Cont		12/31/2008	12/31/2007	
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Liabilities associated with assets held for sale 199,482 48,592 Current maturities of long-term debt 751,337 4,197 Total current liabilities 2,149,780 1,426,117 LONG-TERM DEBT — 697,800 OTHER LONG-TERM LIABILITIES 71,132 83,829 DEFERRED INCOME TAXES — 144,170 STOCKHOLDERS' EQUITY 189,789 930,828 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$2,410,701 \$3,282,744 Balance Sheet Ratios: Current Ratio 0.74 1.11	Floor plan notes payable	\$ 921,023	\$1,125,670	
Current maturities of long-term debt 751,337 4,197 Total current liabilities 2,149,780 1,426,117 LONG-TERM DEBT — 697,800 OTHER LONG-TERM LIABILITIES 71,132 83,829 DEFERRED INCOME TAXES — 144,170 STOCKHOLDERS' EQUITY 189,789 930,828 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$3,282,744 Balance Sheet Ratios: Current Ratio 0.74 1.11		277,938	247,658	
Total current liabilities 2,149,780 1,426,117 LONG-TERM DEBT — 697,800 OTHER LONG-TERM LIABILITIES 71,132 83,829 DEFERRED INCOME TAXES — 144,170 STOCKHOLDERS' EQUITY 189,789 930,828 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$2,410,701 \$3,282,744 Balance Sheet Ratios: — 0.74 1.11	Liabilities associated with assets held for sale	199,482	48,592	
LONG-TERM DEBT 697,800 OTHER LONG-TERM LIABILITIES 71,132 83,829 DEFERRED INCOME TAXES 144,170 STOCKHOLDERS' EQUITY 189,789 930,828 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$3,282,744 Balance Sheet Ratios: 1.11	Current maturities of long-term debt	751,337	4,197	
OTHER LONG-TERM LIABILITIES 71,132 83,829 DEFERRED INCOME TAXES — 144,170 STOCKHOLDERS' EQUITY 189,789 930,828 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$2,410,701 \$3,282,744 Balance Sheet Ratios:	Total current liabilities	2,149,780	1,426,117	
DEFERRED INCOME TAXES — 144,170 STOCKHOLDERS' EQUITY 189,789 930,828 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$2,410,701 \$3,282,744 Balance Sheet Ratios:	LONG-TERM DEBT		697,800	
STOCKHOLDERS' EQUITY189,789930,828TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY\$2,410,701\$3,282,744Balance Sheet Ratios: Current Ratio0.741.11	OTHER LONG-TERM LIABILITIES	71,132	83,829	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$2,410,701 \$3,282,744 Balance Sheet Ratios: 0.74 1.11	DEFERRED INCOME TAXES		144,170	
Balance Sheet Ratios: Current Ratio 0.74 1.11	STOCKHOLDERS' EQUITY	<u>18</u> 9,789	930,828	
Current Ratio 0.74 1.11	TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$2,410,701	\$3,282,744	
	Balance Sheet Ratios:			
Debt to Total Capital, Net of Cash 79.7% 42.4%	Current Ratio	0.74	1.11	
	Debt to Total Capital, Net of Cash	79.7%	42.4%	

	As Reported	velve Months Ended	As Adjusted	As Reported	welve Months Ended	As Adjusted
	12/31/2008	Adjustments	12/31/2008	12/31/2007	Adjustments	12/31/2007
Revenues						
New retail vehicles	\$3,245,451	\$	\$3,245,451	\$3,851,589	\$ —	\$3,851,589
Fleet vehicles	192,386	_	192,386	224,802	_	224,802
Total new vehicles	3,437,837		3,437,837	4,076,391	_	4,076,391
Used vehicles	1,213,263	_	1,213,263	1,200,154	_	1,200,154
Wholesale vehicles	235,110		235,110	326,540	_	326,540
Total vehicles	4,886,210		4,886,210	5,603,085		5,603,085
Parts, service and collision repair	983,259	_	983,259	973,233	_	973,233
Finance, insurance and other	165,307		165,307	181,053	_	181,053
Total revenues	6,034,776		6,034,776	6,757,371		6,757,371
Total gross profit	985,539	_	985,539	1,066,084		1,066,084
SG&A expenses	(815,083)	18,280	(796,803)	(790,221)	1,046	(789,175)
Impairment charges	(811,784)	811,784	(790,003)	(958)	958	(789,175)
Depreciation	(31,680)		(31,680)	(22,576)		(22,576)
*						
Operating income	(673,008)	830,064	157,056	252,329	2,004	254,333
Interest expense, floor plan	(38,263)	-	(38,263)	(54,143)	_	(54,143)
Interest expense, other	(54,430)		(54,430)	(36,411)	—	(36,411)
Other (expense) / income	726		726	44		44
Income / (loss) from continuing operations before taxes	(764,975)	830,064	65,089	161,819	2,004	163,823
Income taxes	130,848	(153,691)	(22,843)	(63,621)	(419)	(64,040)
Income / (loss) from continuing operations	(634,127)	676,373	42,246	98,198	1,585	99,783
Discontinued operations:		,	,		,	
Income / (loss) from operations and the sale of discontinued						
franchises	(55,954)	55,529	(425)	809	7,398	8,207
Income tax benefit / (expense)	4,154	(4,286)	(132)	(3,505)	(1,960)	(5,465)
Loss from discontinued operations	(51,800)	51,243	(557)	(2,696)	5,438	2,742
Net income/ (loss)	\$ (685,927)	\$ 727,616	\$ 41,689	\$ 95,502	\$ 7,023	\$ 102,525
	<u>\$ (000,027</u>)	<i>• 121,</i> 010	<u>Ф 11,009</u>	\$ 95,502	<u>ф 1,025</u>	<u> </u>
Diluted:	40.256	40.256	40.256	46.041	46.041	46.041
Weighted average common shares outstanding	40,356	40,356	40,356	46,941	46,941	46,941
Earnings / (loss) per share from continuing operations	(\$15.71)	\$ 16.76	\$ 1.05	\$ 2.17	\$ 0.03	\$ 2.20
Earnings / (loss) per share from discontinued operations	<u>(\$1.29</u>)	<u>\$ 1.27</u>	(\$0.02)	(\$0.04)	<u>\$ 0.12</u>	\$ 0.08
Earnings / (loss) per share	(\$17.00)	<u>\$ 18.03</u>	<u>\$ 1.03</u>	\$ 2.13	\$ 0.15	\$ 2.28
Gross Margin Data (Continuing Operations):						
Retail new vehicles	7.1%	0.0%	7.1%	7.5%	0.0%	7.5%
Fleet vehicles	1.3%	0.0%	1.3%	0.8%	0.0%	0.8%
Total new vehicles	6.8%	0.0%	6.8%	7.1%	0.0%	7.1%
Used vehicles retail	8.5%	0.0%	8.5%	9.1%	0.0%	9.1%
Total vehicles retail	7.2%	0.0%	7.2%	7.6%	0.0%	7.6%
Wholesale vehicles	(2.8%)	0.0%	(2.8%)	(1.4%)	0.0%	(1.40
Parts, service and collision repair	49.8%	0.0%	49.8%	50.4%	0.0%	50.49
Finance, insurance and other	100.0%	0.0%	100.0%	100.0%	0.0%	100.00
Overall gross margin	16.3%	0.0%	16.3%	15.8%	0.0%	15.89
SG&A Expenses (Continuing Operations):	1000 / 0	0.070	1010 / 0	101070	01070	10107
Personnel	\$ 443,669	s —	\$ 443,669	\$ 447.704	\$	\$ 447,704
Advertising	\$ 113,005	Ψ	\$ 110,000	φ 117,701	ψ	φ 117,701
Tuvorusing	50,866	_	50,866	55,849		\$ 55,849
Facility rent	85,260		85,260	85,840	_	\$ 85,840
•			·	ŕ		, í
Other	235,288	(18,280)	217,008	200,828	(1,046)	\$ 199,782
Total	\$ 815,083	\$ (18,280)	\$ 796,803	\$ 790,221	\$ (1,046)	\$ 789,175
SG&A Expenses as % of Gross Profit				,,===	. (,,	,
Personnel	45.0%	0.0%	45.0%	42.0%	0.0%	42.09
Advertising	5.2%	0.0%	5.2%	5.2%	0.0%	5.29
Facility rent	8.7%	0.0%	8.7%	8.1%	0.0%	8.10
Other	23.9%	(1.8%)	22.1%	18.8%	(0.1%)	18.79
Total	82.7%	(1.8%)	80.9%	74.1%	(0.1%)	74.0%

	As Reported	hree Months Ended	As Adjusted	As Reported	Three Months Ended	As Adjusted
	12/31/2008	Adjustments	12/31/2008	12/31/2007	Adjustments	12/31/2007
Revenues						
New retail vehicles	\$ 650,765	s —	\$ 650,765	\$ 996,684	\$ —	\$ 996,684
Fleet vehicles	27,647		27,647	58,129	_	58,129
Total new vehicles	678,412	_	678,412	1,054,813	—	1,054,813
Used vehicles	271,432	—	271,432	316,560	—	316,560
Wholesale vehicles	36,645		36,645	74,547		74,547
Total vehicles	986,489		986,489	1,445,920	_	1,445,920
Parts, service and collision repair	237,775	_	237,775	248,301	—	248,301
Finance, insurance and other	31,342		31,342	46,054		46,054
Total revenues	1,255,606	—	1,255,606	1,740,275	—	1,740,275
Fotal gross profit	211,687		211,687	269,093	_	269,093
SG&A expenses	(195,014)	3,900	(191,114)	(194,834)	267	(194,567)
mpairment charges	(789,944)	789,944	_	(269)	269	—
Depreciation	(8,997)		(8,997)	(5,918)		(5,918)
Operating income	(782,268)	793,844	11,576	68,072	536	68,608
interest expense, floor plan	(9,620)	_	(9,620)	(13,703)	_	(13,703)
nterest expense, other	(14,833)	—	(14,833)	(10,146)	—	(10,146)
Other (expense) / income	650		650	(37)		(37)
income / (loss) from continuing operations before taxes	(806,071)	793,844	(12,227)	44,186	536	44,722
income taxes	147,287	(139,891)	7,396	(17,379)	156	(17,223)
ncome / (loss) from continuing operations	(658,784)	653,953	(4,831)	26,807	692	27,499
Discontinued operations:				_		_
Income / (loss) from operations and the sale of						
discontinued franchises	(22,148)	21,586	(562)	(3,087)	1,440	(1,647)
Income tax benefit / (expense)	(4,665)	7,628	2,963	(684)	375	(309)
Loss from discontinued operations	(26,813)	29,214	2,401	(3,771)	1,815	(1,956)
Net income/ (loss)	\$ (685,597)	\$ 683,167	\$ (2,430)	\$ 23,036	\$ 2,507	\$ 25,543
Diluted:	<u></u>		<u> </u>	<u></u>	<u> </u>	<u> </u>
Weighted average common shares outstanding	40,087	40,087	40,087	44,894	44,894	44,894
Earnings / (loss) per share from continuing operations	(\$16.43)	\$ 16.31	(\$0.12)	\$ 0.62	\$ 0.02	\$ 0.64
Earnings / (loss) per share from discontinued operations	(\$0.67)	\$ 0.73	\$ 0.06	(\$0.08)	\$ 0.04	(\$0.04)
Earnings / (loss) per share	(\$17.10)	\$ 17.04	(\$0.06)	\$ 0.54	\$ 0.06	\$ 0.60
	(\$17.10)	\$ 17.04	(\$0.00)	\$ 0.54	\$ 0.00	\$ 0.00
Gross Margin Data (Continuing Operations):	6.00/	0.00/	(00/	7.00/	0.00/	5.00
Retail new vehicles	6.8%	0.0%	6.8%	7.3%	0.0%	7.3%
Fleet vehicles	1.8%	0.0%	1.8%	0.7%	0.0%	0.79
Total new vehicles	6.6% 7.0%	0.0%	6.6%	7.0%	0.0%	7.0%
Used vehicles retail Total vehicles retail	6.7%	0.0% 0.0%	7.0% 6.7%	8.4% 7.3%	0.0%	8.4% 7.3%
Wholesale vehicles	(6.9%)	0.0%	(6.9%)	(2.3%)	0.0%	(2.3%
Parts, service and collision repair	50.1%	0.0%	50.1%	50.3%	0.0%	50.39
Finance, insurance and other	100.0%	0.0%	100.0%	100.0%	0.0%	100.0%
Overall gross margin	16.9%	0.0%	16.9%	15.5%	0.0%	15.5%
SG&A Expenses (Continuing Operations):	1007/0	0.070	10.9 /0	15.570	0.070	10.07
Personnel	\$ 98,214	\$ —	\$ 98,214	\$ 108,170	\$	\$ 108,170
Advertising		Ť			*	
ç	10,556	_	10,556	14,998	—	\$ 14,998
Facility rent	21,316	—	21,316	21,771	—	\$ 21,771
Other	64,928	(3,900)	61,028	49,895	(267)	\$ 49,628
Total	\$ 195,014	\$ (3,900)	\$ 191,114	\$ 194,834	\$ (267)	\$ 194,567
GG&A Expenses as % of Gross Profit	\$ 193,014	\$ (3,900)	\$ 191,114	\$ 194,034	۵ (207)	\$ 194,307
Personnel	46.4%	0.0%	46.4%	40.2%	0.0%	40.2
Advertising	40.4 % 5.0%	0.0%	5.0%	5.6%	0.0%	5.69
Facility rent	10.1%	0.0%	10.1%	8.1%	0.0%	8.19
	30.7%	(1.8%)	28.8%	18.6%	(0.1%)	18.5%
Other						
Other Total	92.1%	(1.8%)	90.3%	72.4%	(0.1%)	72.3%

	Three Months Ended		Twelve Mor	oths Ended
	12/31/2008	12/31/2007	12/31/2008	12/31/2007
(amounts in thousands)				
SG&A expenses as Reported	\$(195,014)	\$(194,834)	\$(815,083)	\$(790,221)
Adjustments:			0.000	
Hurricane and hail related expenses Lease exit and other accruals	3,900	267	8,000 10,280	1,046
Total Adjustments	3,900	267	18,280	1,040
SG&A expenses as Adjusted	\$(191,114)	\$(194,567)	\$(796,803)	\$(789,175)
A				
Impairment charges as Reported Adjustments:	\$(789,944)	\$ (269)	\$(811,784)	\$ (958)
Property impairment charges	3,481	269	16,421	958
Goodwill impairment charges	786,463		786,463	
Franchise agreement and other asset impairment charges	_	_	8,900	_
Total Adjustments	789,944	269	811,784	958
Impairment charges as Adjusted	\$	\$ —	\$	\$ —
Operating income as Reported	\$(782,268)	\$ 68,072	\$(673,008)	\$ 252,329
Adjustments:				
Hurricane and hail related expenses	—	—	8,000	_
Lease exit and other accruals	3,900	267	10,280	1,046
Property impairment charges	3,481	269	16,421	958
Goodwill impairment charges	786,463	—	786,463	—
Franchise agreement and other asset impairment charges Total Adjustments	793,844	536	8,900 830,064	2,004
5				,
Operating income as Adjusted	<u>\$ 11,576</u>	\$ 68,608	<u>\$ 157,056</u>	\$ 254,333
Income / (loss) from continuing operations before taxes as Reported	\$(806,071)	\$ 44,186	\$(764,975)	\$ 161,819
Adjustments: Hurricane and hail related expenses		_	8,000	_
Lease exit and other accruals	3,900	267	10,280	1,046
Property impairment charges	3,481	269	16,421	958
Goodwill impairment charges	786,463	_	786,463	_
Franchise agreement and other asset impairment charges	_	_	8,900	_
Total Adjustments	793,844	536	830,064	2,004
Income / (loss) from continuing operations before taxes as Adjusted	<u>\$ (12,227)</u>	\$ 44,722	<u>\$ 65,089</u>	\$ 163,823
Income taxes as Reported	<u>\$ 147,287</u>	<u>\$ (17,379</u>)	<u>\$ 130,848</u>	\$ (63,621)
Adjustments:				
Hurricane and hail related expenses	_	_	(3,048)	—
Lease exit and other accruals	(1,486)	(105)	(3,917)	(410)
Property impairment charges	(1,326)	(105)	(6,256)	(375)
Goodwill impairment charges Franchise agreement and other asset impairment charges	(239,787)	_	(239,787) (3,391)	_
Valuation allowance				
	102,708	366	102,708	366
Total Adjustments	<u>(139,891</u>)	156	(153,691)	(419)
Income taxes as Adjusted	<u>\$ 7,396</u>	<u>\$ (17,223)</u>	<u>\$ (22,843)</u>	<u>\$ (64,040)</u>
Income / (loss) from continuing operations as Reported	\$(658,784)	\$ 26,807	\$(634,127)	\$ 98,198
Adjustments:			4.052	
Hurricane and hail related expenses Lease exit and other accruals	2,414	162	4,952 6,363	636
Property impairment charges	2,414	164	10,165	583
Goodwill impairment charges	546,676		546,676	
Franchise agreement and other asset impairment charges	_	_	5,509	_
Valuation allowance	102,708	366	102,708	366
Total Adjustments	653,953	692	676,373	1,585
Income / (loss) from continuing operations as Adjusted	\$ (4,831)	\$ 27,499	\$ 42,246	\$ 99,783
	<u>\$ (4,031</u>)		\$ (55,954)	\$ 809
Income / (loss) from operations and the sale of discontinued franchises as Reported		\$ (3,087)		
Income / (loss) from operations and the sale of discontinued franchises as Reported Adjustments:	\$ (22,148)	\$ (3,087)		
Adjustments: Lease exit and other accruals	\$ (22,148) 1,594	\$ (3,087) 1,440	15,968	2,324
Adjustments: Lease exit and other accruals Property impairment charges	\$ (22,148) 1,594 664	1,440	15,968 8,530	1,974
Adjustments: Lease exit and other accruals Property impairment charges Goodwill impairment charges	\$ (22,148) 1,594 664 10,862	1,440 	15,968 8,530 10,862	1,974
Adjustments: Lease exit and other accruals Property impairment charges Goodwill impairment charges Franchise agreement and other asset impairment charges	\$ (22,148) 1,594 664	1,440 — — —	15,968 8,530 10,862 18,266	1,974
Adjustments: Lease exit and other accruals Property impairment charges Goodwill impairment charges Franchise agreement and other asset impairment charges Favorable lease asset impairment charges	\$ (22,148) 1,594 664 10,862 8,466 	1,440 — — — —	15,968 8,530 10,862 18,266 1,903	1,974
Adjustments: Lease exit and other accruals Property impairment charges Goodwill impairment charges Franchise agreement and other asset impairment charges Favorable lease asset impairment charges Total Adjustments	\$ (22,148) 1,594 664 10,862 8,466 21,586	1,440 — — — — 	15,968 8,530 10,862 18,266 1,903 55,529	1,974
Adjustments: Lease exit and other accruals Property impairment charges Goodwill impairment charges Franchise agreement and other asset impairment charges Favorable lease asset impairment charges Total Adjustments Income / (loss) from operations and the sale of discontinued franchises as Adjusted	\$ (22,148) 1,594 664 10,862 8,466 	1,440 — — — 1,440 <u>\$ (1,647)</u>	15,968 8,530 10,862 18,266 1,903 55,529 <u>\$ (425)</u>	1,974
Adjustments: Lease exit and other accruals Property impairment charges Goodwill impairment charges Franchise agreement and other asset impairment charges Favorable lease asset impairment charges Total Adjustments Income / (loss) from operations and the sale of discontinued franchises as Adjusted Discontinued Operations income tax benefit / (expense) as Reported	\$ (22,148) 1,594 664 10,862 8,466 21,586	1,440 — — — 	15,968 8,530 10,862 18,266 1,903 55,529	1,974
Adjustments: Lease exit and other accruals Property impairment charges Goodwill impairment charges Franchise agreement and other asset impairment charges Fravorable lease asset impairment charges Total Adjustments Income / (loss) from operations and the sale of discontinued franchises as Adjusted Discontinued Operations income tax benefit / (expense) as Reported Adjustments:	\$ (22,148) 1,594 664 10,862 8,466	$ \begin{array}{c} 1,440 \\ \\ \\ \\ \\ \\ \frac{1,440}{\$ (1,647)} \\ \$ (684) \end{array} $	$ \begin{array}{r} 15,968 \\ 8,530 \\ 10,862 \\ 18,266 \\ 1,903 \\ 55,529 \\ \hline $ (425) \\ $ 4,154 \\ \end{array} $	1,974
Adjustments: Lease exit and other accruals Property impairment charges Goodwill impairment charges Franchise agreement and other asset impairment charges Favorable lease asset impairment charges Total Adjustments Income / (loss) from operations and the sale of discontinued franchises as Adjusted Discontinued Operations income tax benefit / (expense) as Reported	\$ (22,148) 1,594 664 10,862 8,466 	1,440 — — — 1,440 <u>\$ (1,647)</u>	15,968 8,530 10,862 18,266 1,903 55,529 <u>\$ (425)</u> <u>\$ (425)</u> <u>\$ 4,154</u> (5,605)	1,974 3,100 7,398 <u>\$ 8,207</u> \$ (3,505 (911)
Adjustments: Lease exit and other accruals Property impairment charges Goodwill impairment charges Franchise agreement and other asset impairment charges Favorable lease asset impairment charges Total Adjustments Income / (loss) from operations and the sale of discontinued franchises as Adjusted Discontinued Operations income tax benefit / (expense) as Reported Adjustments: Lease exit and other accruals	\$ (22,148) 1,594 664 10,862 8,466	$ \begin{array}{c} 1,440 \\ \\ \\ \\ \\ \\ \frac{1,440}{\$ (1,647)} \\ \$ (684) \end{array} $	$ \begin{array}{r} 15,968 \\ 8,530 \\ 10,862 \\ 18,266 \\ 1,903 \\ 55,529 \\ \hline $ (425) \\ $ 4,154 \\ \end{array} $	1,974 3,100 7,398 <u>\$ 8,207</u> \$ (3,505 (911)
Adjustments: Image: Constraint of the second se	\$ (22,148) 1,594 664 10,862 8,466	$ \begin{array}{c} 1,440 \\ \\ \\ \\ \underline{1,440} \\ \underline{\$ (1,647)} \\ \underline{\$ (684)} \\ (564) \\ \\ \end{array} $	15,968 8,530 10,862 18,266 1,903 55,529 <u>\$ (425)</u> <u>\$ (425)</u> <u>\$ 4,154</u> (5,605) (2,994)	1,974 3,100
Adjustments: Icase exit and other accruals Property impairment charges Goodwill impairment charges Goodwill impairment charges Franchise agreement and other asset impairment charges Favorable lease asset impairment charges Total Adjustments Income / (loss) from operations and the sale of discontinued franchises as Adjusted Discontinued Operations income tax benefit / (expense) as Reported Adjustments: Icase exit and other accruals Property impairment charges Goodwill impairment charges Franchise agreement and other asset impairment charges Franchise agreement and other asset impairment charges Franchise agreement and other asset impairment charges	$\begin{array}{c c}\hline\hline &\hline &\hline &\hline &\hline &\\ && 1,594\\ && 664\\ && 10,862\\ && 8,466\\ \hline\hline &&\\ && 21,586\\ \hline\hline && -\\ && 21,586\\ \hline\hline && -\\$	$ \begin{array}{c} 1,440 \\ \\ \\ 1,440 \\ \underline{\$ (1,647)} \\ \underline{\$ (684)} \\ (564) \\ \\ \\ \\ \\ \\ \\ \\ -$	15,968 8,530 10,862 18,266 1,903 55,529 \$ (425) \$ 4,154 (5,605) (2,994) (924) (6,411) (668)	1,974 3,100
Adjustments: Icase exit and other accruals Property impairment charges Goodwill impairment charges Goodwill impairment charges Franchise agreement and other asset impairment charges Favorable lease asset impairment charges Total Adjustments Income / (loss) from operations and the sale of discontinued franchises as Adjusted Discontinued Operations income tax benefit / (expense) as Reported Adjustments: Icase exit and other accruals Property impairment charges Goodwill impairment charges Goodwill impairment charges Franchise agreement and other asset impairment charges Favorable lease asset impairment charges Valuation allowance Valuation allowance	$\begin{array}{c c}\hline\hline &\hline &\hline &\hline &\hline &\\ && 1,594\\ && 664\\ && 10,862\\ && 8,466\\ &&\\ && 21,586\\ \hline && & -\\ && 21,586\\ \hline && & -\\ && & 21,586\\ \hline && & & -\\ && & & -\\ && & & & -\\ && & & & $	$ \begin{array}{c} 1,440 \\ \\ \\ 1,440 \\ \underline{\$ (1,647)} \\ \underline{\$ (684)} \\ (564) \\ \\ \\ \\ 939 \end{array} $	15,968 8,530 10,862 18,266 1,903 55,529 (425) (425) (425) (5,605) (2,994) (6,411) (668) 12,316	1,974
Adjustments: Lease exit and other accruals Property impairment charges Goodwill impairment charges Franchise agreement and other asset impairment charges Favorable lease asset impairment charges Total Adjustments Income / (loss) from operations and the sale of discontinued franchises as Adjusted Discontinued Operations income tax benefit / (expense) as Reported Adjustments: Lease exit and other accruals Property impairment charges Goodwill impairment charges Franchise agreement and other asset impairment charges Franchise agreement and other asset impairment charges Franchise agreement and other asset impairment charges Favorable lease asset impairment charges	$\begin{array}{c c}\hline\hline &\hline &\hline &\hline &\hline &\\ && 1,594\\ && 664\\ && 10,862\\ && 8,466\\ \hline\hline &&\\ && 21,586\\ \hline\hline && -\\ && 21,586\\ \hline\hline && -\\$	$ \begin{array}{c} 1,440 \\ \\ \\ 1,440 \\ \underline{\$ (1,647)} \\ \underline{\$ (684)} \\ (564) \\ \\ \\ \\ \\ \\ \\ \\ -$	15,968 8,530 10,862 18,266 1,903 55,529 \$ (425) \$ 4,154 (5,605) (2,994) (924) (6,411) (668)	1,974

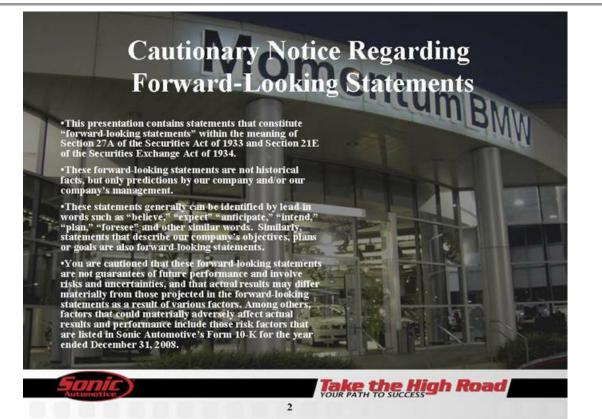
Sonic Automotive, Inc.

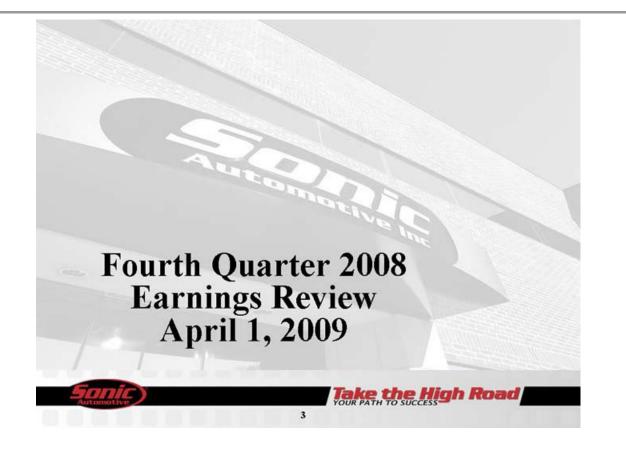
Results of Operations (Unaudited) (in thousands, except per share, unit data and percentage amounts)

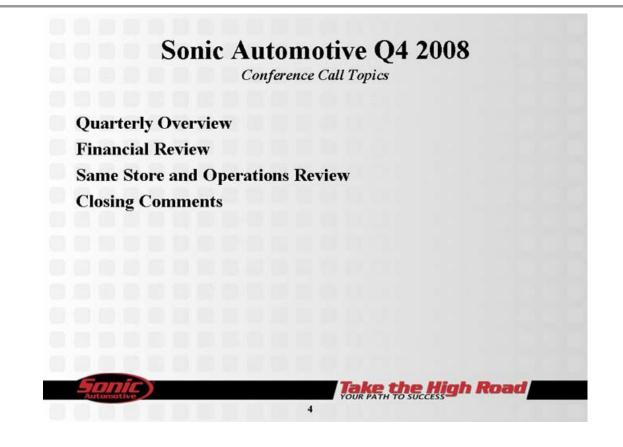
	Three Mon	Three Months Ended Twelve Mont		1ths Ended	
	12/31/2008	12/31/2007	12/31/2008	12/31/2007	
(amounts in thousands)					
Loss from discontinued operations as Reported Adjustments:	\$ (26,813)	\$ (3,771)	\$ (51,800)	\$ (2,696	
Lease exit and other accruals	1,035	876	10,363	1,413	
Property impairment charges	431		5,536	1,200	
Goodwill impairment charges	9,938	_	9,938		
Franchise agreement and other asset impairment charges	5,494	_	11,855	3,100	
Favorable lease asset impairment charges		_	1,235	(1,214)	
Valuation allowance	12,316	939	12,316	939	
Total Adjustments	29,214	1,815	51,243	5,438	
Loss from discontinued operations as Adjusted	\$ 2,401	\$ (1,956)	\$ (557)	\$ 2,742	
Net income / (loss) as Reported	\$(685,597)	\$ 23,036	\$(685,927)	\$ 95,502	
Adjustments:					
Hurricane and hail related expenses	_	_	4,952		
Lease exit and other accruals	3,449	1,038	16,726	2,049	
Property impairment charges	2,586	164	15,701	1,783	
Goodwill impairment charges	556,614	_	556,614		
Franchise agreement and other asset impairment charges	5,494	_	17,364	1,886	
Favorable lease asset impairment charges		_	1,235	_	
Valuation allowance	115,024	1,305	115,024	1,305	
Total Adjustments	683,167	2,507	727,616	7,023	
Net income / (loss) as Adjusted	\$ (2,430)	\$ 25,543	\$ 41,689	\$102,525	
	<u> </u>				
Earnings / (loss) per share from continuing operations as Reported Adjustments:	\$ (16.43)	\$ 0.62	\$ (15.71)	\$ 2.17	
Hurricane and hail related expenses	_	—	0.12		
Lease exit and other accruals	0.06	_	0.16	0.01	
Property impairment charges	0.05	0.01	0.25	0.01	
Goodwill impairment charges	13.64	—	13.55		
Franchise agreement and other asset impairment charges	_	—	0.13		
Valuation allowance	2.56	0.01	2.55	0.01	
Total Adjustments	16.31	0.02	16.76	0.03	
Earnings / (loss) per share from continuing operations as Adjusted	<u>\$ (0.12)</u>	\$ 0.64	<u>\$ 1.05</u>	\$ 2.20	
Earnings / (loss) per share from discontinued operations as Reported	\$ (0.67)	\$ (0.08)	\$ (1.29)	\$ (0.04)	
Adjustments:					
Lease exit and other accruals	0.03	0.02	0.26	0.03	
Property impairment charges	0.01	—	0.14	0.03	
Goodwill impairment charges	0.25	—	0.25		
Franchise agreement and other asset impairment charges	0.14	_	0.29	0.07	
Favorable lease asset impairment charges	_	_	0.03	(0.03)	
Valuation allowance	0.30	0.02	0.30	0.02	
Total Adjustments	0.73	0.04	1.27	0.12	
Earnings / (loss) per share from discontinued operations as Adjusted	\$ 0.06	\$ (0.04)	\$ (0.02)	\$ 0.08	
Earnings / (loss) per share as Reported	§ (17.10)	\$ 0.54	\$ (17.00)	\$ 2.13	
Adjustments:	φ (1/10)	φ 0.51	\$ (17.00)	φ 2.15	
Hurricane and hail related expenses	_	_	0.12	_	
Lease exit and other accruals	0.09	0.02	0.42	0.04	
Property impairment charges	0.06	0.01	0.39	0.04	
Goodwill impairment charges	13.88		13.79	_	
Franchise agreement and other asset impairment charges	0.14	_	0.43	0.07	
Favorable lease asset impairment charges	_		0.03	(0.03)	
Valuation allowance	2.87	0.03	2.85	0.03	
Total Adjustments	17.04	0.06	18.03	0.15	
Earnings / (loss) per share as Adjusted	\$ (0.06)	\$ 0.60	\$ 1.03	\$ 2.28	
Lammes (1000) per share as Aujustea	<u>\$ (0.00</u>)	φ 0.00	φ 1.03	φ 2.20	

Exhibit 99.2









Quarter in Review Adapting to current conditions Market Challenges Aug Sep Oct Nov Dec Jan SAAR 12.5 10.3 13.7 10.6 10.2 9.6 Manheim Index 110.7 110.8 104.2 98.3 98 101.7 Gas Prices \$3.64 \$3.64 \$2.37 \$1.77 \$1.64 \$1.87 Ensuring liquidity - Reduced Cap ex - Suspended dividend - Strategic cost reductions - Generate revenue Take the High Road 5

	Three Months Ended			Twelve Months Ended			
	12/31/2008	12/31/2007	Change	12/31/2008	12/31/2007	Change	
tevenue	\$1,255.6	\$1,740.3	(27.9%)	\$6,034.8	\$6,757.4	(10.7%)	
Gross Profit	\$211.7	\$269.1	(21.3%)	\$985.5	\$1,066.1	(7.6%)	
Gross Margin	16.9%	15.5%	140 bps	16.3%	15.8%	50 bps	
G&A as % of Gross Profit*	90.3%	72.3%	17 pts	80.9%	74.0%	6.9 pts	
ncome from continuing operations*	(\$4.8)	\$27.5	(117.5%)	\$42.2	\$99.8	(57.7%)	
Diluted EPS from continuing operations*	(\$0.12)	\$0.64	(118.8%)	\$1.05	\$2.20	(52.3%)	
Diluted EPS from discontinued operations*	\$0.06	(\$0.04)	(250.0%)	(\$0.02)	\$0.08	(125.0%)	
*Adjusted for impairment and o	ther unusual ch	arges - see app	endic for reco	nciliation detaik	,		

Financial Review SG&A Expenses

[Q4 2008		Q4 2	2007	FY	Q4 2007 FY 2008		2007
	Amount (Mils)	% of Gross	Amount (Mils)	% of Gross	Amount (Mils)	% of Gross	Amount (Mils)	% of Gross
As Reported	\$195.0	92.1%	\$194.8	72.4%	\$815.1	82.7%	\$790.2	74.1%
Lease Exit & Other Accruals	\$3.9	1.8%	\$0.3	0.1%	\$10.3	1.0%	\$1.0	0.1%
Hurricane/Hail Charges	-	-	-	-	8.0	0.8%	-	-
Total	\$3.9	1.8%	\$0.3	0.1%	\$18.3	1.8%	\$1.0	0.1%
A djuste d	\$191.1	90.3%	\$194.5	72.3%	\$796.8	80.9%	\$789.2	74.0%

Take the High Road

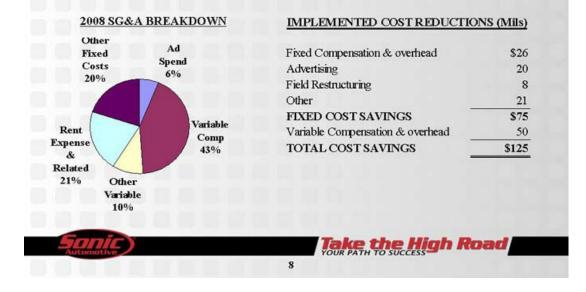
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Financial Review

Cost Reduction

What has been done:

- \$75million of structural cost reduction fully implemented and will be realized throughout 2009
 Discontinued dividend and share buybacks
- · Capital expenditures limited to "must-implements"



	2007	2008	2009
Capital Spending			
Facility Improvement	\$51.4	\$59.3	\$48.7
RealEstate	3.7	65.0	0.0
Maintenance Cap Ex	23.1	12.8	13.8
Total	\$78.2	\$137.1	\$62.5
Aemo: Mortgage Funding	\$46.7	\$69.9	\$40.2

		ncial Re al Debt Co			
	Q1 2008	Q2 2008	Q3 2008	Q4 2008	Financial Covenants
Current Ratio	1.25	1.18	1.23	1.20	>=1.15
Fixed Charge Coverage	1.77	1.72	1.65	1.34	>=1.20
Debt to EBITDA	1.08	0.96	0.82	1.13	<=2.25
Automotive		¥0 10	DUR PATH TO S	e High	Road

Financial Review

Debt Status

What are the issues?

- 1. Covenant risk in 2009 led to "going concern" opinion
- 2. Current credit market conditions preclude issuing new bonds to refinance debt obligations
- 3. Need to develop alternatives to address debt obligations



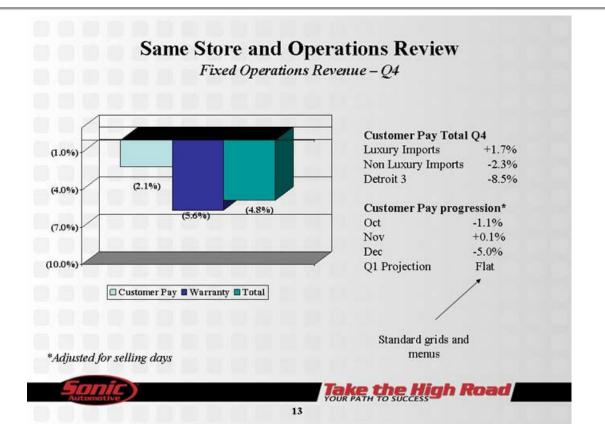
Same Store and Operations Review Same Store Revenue – Q4 and YTD

	Q	4:2008	Q	4:2007	% DIFF	FY 2008	FY 2007	% DIFF
New Retail	\$	646.7	\$	996.7	(35.1%)	\$ 3,085.7	\$ 3,826.0	(19.3%)
Used Retail		270.4		316.6	(14.6%)	1,167.5	1,193.6	(2.2%)
F&I		30.5		44.4	(31.1%)	155.0	172.6	(10.2%)
Fixed Operations		236.1		248.2	(4.8%)	945.5	966.4	(2.2%)
Other		64.1		132.7	(51.7%)	394.8	549.3	(28.1%)
Total	\$	1,247.9	\$	1,738.4	(28.2%)	\$ 5,748.5	\$ 6,707.9	(14.3%)

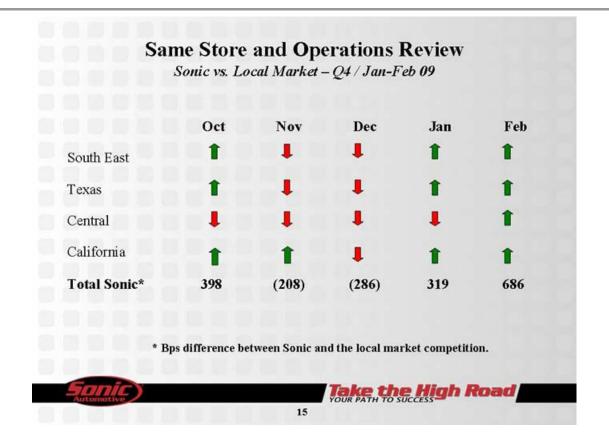
(amounts in thousands)

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Take the High Road



	Q4	Oct	Nov	Dec	Prelim O1:09
Retail Volume	13,753	4,186	4,459	5,108	15,073
YOY % better/ - worse	-8.5%	-17.8%	-7.5%	0.0%	-4.5%
Retail GPU	\$1,351	\$1,357	\$1,204	\$1,475	\$1,763
YOY % better/ - worse	-23.4%	-22.8%	-30.0%	-18.6%	-4.2%
Wholesale Loss	(\$2,548,557)	(\$1,007,903)	(\$846,263)	(\$694,391)	(\$145,141)
YOY % better/ - worse	-50.6%	-84.3%	-26.3%	-46.1%	86.3%
Days Supply		32.5	27.2	22.3	25.0
% over 30 days old		37.3%	35.2%	23.2%	25.0%
		Inventory clea	n up in the fo	rmer Northwe	st Division



Regional:	Region and Brand overview
Texas	
 29% of total new v 	rehicle revenue
- BMW, Chevrolet a	and Ford brands outpaced local market during the quarter
California	
 27% of total reven 	ue
 BMW and Merced 	es outpaced local market during the quarter
Florida	
 7% of total revenue 	
 Toyota and Merced 	des outpaced local market during the quarter
rand:	
 Cadillac remains d 	
	nds continue to do well:
 New volume de CPO volume up 	cline was 29.6% versus the national decline of 33.4%
	evenue up from last year
	t brand new vehicle volume continues to struggle
Commerce	
	Thanks to all Associates!!
Sonic)	Take the High Road
Automotive	YOUR PATH TO SUCCESS

Summary

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We focused on controlling what we can - our ability to execute our strategies Ensure liquidity -

- -Fixed Operations / Used Vehicle
- Traffic management / e commerce
- Ξ Inventory / Cost control

2009 Outlook

- No changes in the overall economic climate until the end of the third quarter
- Continued Challenging Economic and Capital Market Environments
- _ Key Assumptions
 - 9.2-10.5m SAAR environment for the first half of the year
 - · New margins difficult, used stable to improving
 - · Parts and Service flat to up

We are building for the long-term

Take the High Road

(amounts in thousands)	Three Mo 12/31/2008		nded 2/31/2007	_1;	Twelve Mo 2/31/2008		nded 1/31/2007
	1 1105.01.0		(101.00.0)		1015 000		(70.0.0.)
SG8A expenses as Reported	\$ (195,014)	\$	(194,834)	-\$	(815,083)	-	(790,23
Adjustments:		-			0.000		
Hurricane and hall related expenses	-		-		8,000		-
Lease exit and other accruals	3,900	-	267	-	10,280		1,0
Total Adjustments	3,900		267	-	18,280		1,0
SGBA expenses as Adjusted	\$ (191,114)	5	(194,567)	-	(796,803)	\$	(789,1
Impairment charges as Reported	\$ (789,944)	5	(269)	s	(811,784)	-	(9
Adjustments:		-	Contra .	-	Actual of		
Property impairment charges	3,481		269		16,421		9
Goodwill impairment charges	786,453	1			786,463	-	
Franchise agreement and other asset impairment charges				-	8,900	-	
Total Adjustments	789,944	S	269		811,784		9
Impairment charges as Adjusted	\$ -	5		\$	-	\$	
Onesting income as Departed	# (702.360)	-	60.072		(672.009)	-	252.2
Operating income as Reported	\$ (782,268)	\$	68,072	\$	(673,008)	\$	252,3
Adjustments:				_		_	
Hurricane and hall related expenses		-			8,000		
Lease exit and other accruals	3,900	1	267	_	10,280		1,0
Property impairment charges	3,481		269		16,421		9
Goodwill impairment charges	786,463				786,463		
Franchise agreement and other asset impairment charges		-	*	_	8,900		
Total Adjustments	793,844		536	-	830,064		2,0
Operating income as Adjusted	\$ 11,576	\$	68,608	\$	157,056	\$	254,3
Income / (loss) from continuing operations before taxes as Reported	\$ (805,071)	5	44,186	\$	(764,975)	\$	161,8
Adjustments:							
Hurricane and hall related expenses	-				8,000		
Lease exit and other accruals	3,900		267		10,280		1,0
Property impairment charges	3,481		269		16,421		9
Goodwill impairment charges	786,463				786,463		
Franchise agreement and other asset impairment charges					8,900	_	
Total Adjustments	793,844		536		830,064		2,0
Income / (loss) from continuing operations before taxes as Adjusted	\$ (12,227)	\$	44,722	\$	65,089	\$	163,8
Theorie 7 (ross) inom cankinging oper adons before taxes as woldsted						-	

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energy warms generalized and the second s	-							110.00
Income taxes as Reported	\$	147,287	\$	(17,379)	\$	130,848	\$	(63,62
Adjustments: Hurricane and hall related expenses					-	(2010)	-	
Lease exit and other accruals		(1,486)		(105)		(3,048) (3,917)	-	(41
Property impairment charges	1	(1,326)		(105)	+	(6,256)		(37
Goodwill impairment charges					-	(239,787)	-	
		(239,787)						
Franchise agreement and other asset impairment charges Valuation allowance	-	102,708	-	-	-	(3,391)	-	-
				366		102,708	-	36
Total Adjustments	-	(139,891)	-	156		(153,691)	-	(41
income taxes as Adjusted	\$	7,396	\$	(17,223)	\$	(22,843)	\$	(64,04
Income / (loss) from continuing operations as Reported	\$	(658,784)	\$	26,807	\$	(634,127)	\$	98,19
Adjustments:	1			100000				
Hurricane and hall related expenses	-	and the second	1211			4,952	1.1	
Lease exit and other accruals		2,414		162		6,363		63
Property impairment charges		2,155		164		10,165	-	58
Goodwill impairment charges		546,676	-		12	546,676		
Franchise agreement and other asset impairment charges		-	-			5,509		124
Valuation allowance	10.00	102,708	No.	366		102,708	1	36
Total Adjustments	-	653,953		692	100	676,373		1,58
Income / (loss) from continuing operations as Adjusted	\$	(4,831)	\$	27,499	\$	42,246	\$	99,78
income / (loss) from operations and the sale of discontinued franchises as Reported		(22,148)	5	(3.087)	\$	(55,954)	\$	80
Adjustments:	-	(26,140)	-	(3,007)	-	(55,554)	-	
Lease exit and other accruais	-	1.594		1.440	100	15,968	-	2,32
Property impairment charges	100	664	-			8,530		1,97
Goodwill impairment charges		10,862			-	10,862	-	•)//
Franchise agreement and other asset im pairment charges	-	8,466			-	18,266	1	3,10
Favorable lease asset im pairm ent charges		-	1000		0.000	1,903	-	
Total Adjustments	-	21,586		1,440	******	55,529	-	7,39
	-	(562)	+	(1,647)	4	(425)	-	8,20

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(amounts in thousands)	12	Three Mo 2/31/2008		ded 31/2007	12	Twelve Mc 2/31/2008		12/31/2007		
		2 31/2000		01/2007		/31/2000		C ST LOON		
Discontinued Operations income tax benefit / (expense) as Reported	\$	(4,665)	\$	(684)	\$	4,154	\$	(3,505)		
Adjustments:										
Lease exit and other accruais		(559)	1	(564)	-	(5,605)	-	(911)		
Property impairment charges	2001	(233)	100			(2,994)	2	(774)		
Goodwill impairment charges		(924)		+		(924)	-	-		
Franchise agreement and other asset impairment charges		(2,972)	125	-	-	(6,411)		+		
Favorable lease asset impairment charges	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	-	-			(668)		(1,214)		
Valuation allowance	200.0	12,316		939	199	12,316		939		
Total Adjustments		7,628		375	-	(4,286)		(1,960)		
Discontinued Operations income tax benefit / (expense) as Adjusted	\$	2,963	\$	(309)	\$	(132)	\$	(5,465)		
Loss from discontinued operations as Reported	5	(26,813)	*	(3,771)	\$	(51,800)	-	(2,696)		
Adjustments:		Testerel	-	ter. in	-	Conferent	-	1914141		
Lease exit and other accruals		1.035	-	876	2007	10.363		1,413		
Property impairment charges		431				5,536		1,200		
Goodwill impairment charges	11 24 25 1	9,938	13		-	9,938		-		
Franchise agreement and other asset impairment charges		5,494			-	11,855		3,100		
Favorable lease asset impairment charges			10			1,235		(1,214)		
Valuation allowance		12,316		939		12,316		939		
Total Adjustments		29,214	11	1,815		51,243		5,438		
Loss from discontinued operations as Adjusted	\$	2,401	\$	(1,956)	\$	(557)	\$	2,742		
Net income / (loss) as Reported		(685, 597)		23,036		(685,927)	\$	95,502		
Adjustments:		(000,001)	-		-	(000,021)	-			
Hurricane and hall related expenses						4,952				
Lease exit and other accruals	100	3,449	07	1.038		16,726	1	2,049		
Property impairment charges		2,586	-	164	-	15,701	-	1,783		
Goodwill impairment charges		556,614	10000		-	556,614	-	-		
Franchise agreement and other asset impairment charges		5,494		-		17,364		1.886		
Favor able lease asset impairment charges		-			-	1,235				
Valuation allowance		115,024		1,305	-	115,024	1	1,305		
Total Adjustments	195	683,167	12	2,507	-	727,616		7,023		
Net income / (loss) as Adjusted	\$	(2,430)	\$	25,543	\$	41,689	\$	102,525		
Sanic	- 1999-1999	Tal		the	H	igh F	t na	ad		

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(amounts in thousands)	12/	Three Mo 31/2008		ed 31/2007	12/	Twelve Mc 31/2008		ded 31/2007
Earnings / (loss) per share from continuing operations as Reported		(16.43)		0.62		(15.71)		2.17
Adjustments:		(10.45)	-	0.02	*	(13.71)	-	£127
Hurricane and hall related expenses						0.12		-
Lease exit and other accruals		0.06	-		_	0.16		0.01
Property impairment charges		0.05		0.01	-	0.25		0.01
Goodwill impairment charges		13.64				13.55		
Franchise agreement and other asset impairment charges		-	-			0.13		
Valuation allowance		2.56		0.01		2.55		0.01
Total Adjustments		16.31	-	0.02	-	16.76		0.03
Earnings / (loss) per share from continuing operations as Adjusted	\$	(0.12)	3	0.64	\$	1.05	3	2.20
Earnings / (loss) per share from discontinued operations as Reported	\$	(0.67)	\$	(0.08)	\$	(1.29)	\$	(0.04)
Adjustments:								
Lease exit and other accruals		0.03		0.02		0.26		0.03
Property impairment charges		0.01	-			0.14		0.03
Goodwill impairment charges		0.25	-		-	0.25		•
Franchise agreement and other asset impairment charges		0.14	-			0.29		0.07
Favorable lease asset impairment charges		-	-			0.03		(0.03)
Valuation allowance		0.30	1	0.02	-	0.30	-	0.02
Total Adjustments		0.73	-	0.04		1.27		0.12
Earnings / (loss) per share from discontinued operations as Adjusted	\$	0.06	\$	(0.04)	\$	(0.02)	\$	0.08
Earnings / (loss) per share as Reported		(17.10)		0.54		(17.00)		2.13
Adjustments:							_	
Hurricane and hal related expenses		-			-	0.12		(a)
Lease exit and other accruals		0.09	-	0.02	-	0.42		0.04
		0.06	10000	0.01	-	0.39		0.04
Property impairment charges		13.88	-	-	<u></u>	13.79		
Property impairment charges Goodwill impairment charges						0,43		0.07
		0.14		-				10.000
Goodwill impairment charges Franchise agreem ent and other asset impairment charges Favorable lease asset impairment charges		-		-	-	0.03		(0.03)
Goodwill impairment charges Franchise agreement and other asset impairment charges					=			0.03
Goodwill impairment charges Franchise agreem ent and other asset impairment charges Favorable lease asset impairment charges	==	-		-	\equiv	0.03		

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YOUR PATH TO SUCCESS

