## FORM D

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# NOTICE OF SALE OF SÉCURITIE PURSUANT TO REGULATION D SECTION 4(6), AND/OR UNIFORM LIMITED OFFERING EXEMPTION

1043	3509
OMB APP	ROVAL
OMB Number:	3235-0076
Expires:	May 31, 2005
Estimated Average b	urden
hours per response	16.00

SEC USE ONLY							
Prefix Serial							
DATE RECEIVED							

		_
Name of Offering ( check if this is an amendment and name has changed, and indicate change 3%% Senior Subordinated Notes due 2013	s.) 	
Filing Under (Check box(es) that apply):	ULOE	ĺ
A BACIC IDENTIFICATION DATE	2004 (100 HOLD AND DISTRICT OF THE STATE OF	-
A. BASIC IDENTIFICATION DATA		_
1. Enter the information requested about the issuer_		_
Name of Issuer ( check if this is an amendment and name has changed and indicate change	<sup>.)</sup> 03039950	
Sonic Automotive, Inc.		
Address of Executive Offices (Number and Street, City, State, Zip Code)	Telephone Number (Including Area Code)	
5401 East Independence Boulevard, P.O. Box 18747, Charlotte, North Carolina 28212-5401	(704) 532-3320	
Address of Principal Business Operations (Number and Street, City, State, Zip Code)	Telephone Number (Including Area Code)	
(if difference from Executive Offices)		
Brief Description of Business		
Sonic Automotive, Inc. is an automobile retailer. Sonic Automotive, Inc. sells new and used cars and	l light trucks, sells replacement parts.	
provides vehicle maintenance, warranty, paint and repair services and arranges related financing and		
Type of Business Organization		_
Type of Business Organization		_
☐ corporation ☐ limited partnership, already formed ☐ other (	please specify): Limited Liability Company	
business trust limited partnership, to be formed		
Actual or Estimated Date of Incorporation or Organization:  Month Year  0 1 9 7		
·		
Jurisdiction of Incorporation or Organization: (Enter two-letter U.S. Postal Service abbreviation for State:	Actual Estimated	
CN for Canada; FN for other foreign jurisdiction	D E	
GENERAL INSTRUCTIONS	,	
Federal:		

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When To File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where To File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

ATTENTION -

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

SEC 1972 (6-02)

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.



Enter the information requ	ested for the follow		telify styre-saying about 1800, 190	·	
Each promoter of the is	ssuer, if the issuer h	as been organized within the	•		
		vote or dispose, or direct the orate issuers and of corporate	-		of equity securities of the issuer. issuers: and
Each general and mana	•	•			:
Check Box(es) that Apply:	Promoter	⊠ Beneficial Owner	Executive Officer	☑ Director	General and/or Managing Partner
Full Name (Last name first, it	individual)				
Smith, O. Bruton					
Business or Residence Addres	ss (Number and St	reet, City, State, Zip Code)			
c/o Sonic Automotive, Inc. 54	101 East Independen	ce Boulevard, Charlotte, No	rth Carolina 28212		
Check Box(es) that Apply:	☐ Promoter	⊠ Beneficial Owner	Executive Officer	☐ Director	General and/or Managing Partner
Full Name (Last name first, it Sonic Financial Corporation	findividual)				
Business or Residence Addre	ss (Number and St	treet, City, State, Zip Code)			
c/o Sonic Automotive, Inc. 54	·	•	rth Carolina 28212		
Check Box(es) that Apply:	Promoter	☐ Beneficial Owner		☑ Director	☐ General and/or
		_			Managing Partner
Full Name (Last name first, if	individual)		<del></del>		· · · · · · · · · · · · · · · · · · ·
Smith, Bryan Scott				· _	
Business or Residence Addre	ss (Number and St	treet, City, State, Zip Code)			
c/o Sonic Automotive, Inc. 54	101 East Independer	ce Boulevard, Charlotte, No	rth Carolina 28212		
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	□ Director	General and/or Managing Partner
Full Name (Last name first, if	findividual)				
Brooks, William R.					
Business or Residence Addre	ss (Number and Si	treet, City, State, Zip Code)			
c/o Sonic Automotive, Inc. 54	101 East Independer	ice Boulevard, Charlotte, No	rth Carolina 28212		
Check Box(es) that Apply:	Promoter	☐ Beneficial Owner	Executive Officer	☑ Director	General and/or Managing Partner
Full Name (Last name first, it	findividual)				
Wright, Theodore M.					
Business or Residence Addre	ss (Number and Si	treet, City, State, Zip Code)			· · · · · · · · · · · · · · · · ·
c/o Sonic Automotive, Inc. 54	101 East Independer	ce Boulevard, Charlotte, No	rth Carolina 28212		
Check Box(es) that Apply:	Promoter	☐ Beneficial Owner	Executive Officer	□ Director	General and/or Managing Partner
Full Name (Last name first, if Benton, William P.	findividual)				
Business or Residence Addre	ss (Number and S	treet, City, State, Zip Code)			
c/o Sonic Automotive, Inc. 54	101 East Independer	ce Boulevard, Charlotte, No	rth Carolina 28212		
Check Box(es) that Apply:	Promoter	☐ Beneficial Owner	☐ Executive Officer	□ Director	General and/or Managing Partner
Full Name (Last name first, it	f individual)				
Belk, William I.	-				
Business or Residence Addre	ss (Number and S	treet, City, State, Zip Code)		-	· · · · · · · · · · · · · · · · · · ·
c/o Sonic Automotive, Inc. 54	401 East Independer	nce Boulevard, Charlotte, No	rth Carolina 28212		
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner		☑ Director	General and/or Managing Partner
Full Name (Last name first, it Rachor, Jeffrey C.	findividual)				
Business or Residence Addre	•				
c/o Sonic Automotive, Inc. 54	401 East Independer	nce Boulevard, Charlotte, No	rth Carolina 28212		

(Use blank sheet, or copy and use additional copies of this sheet, as necessary)

Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	□ Executive Officer	Director	General and/or
Check Box(es) that Apply.	Floillotei	Deliciticial Owlier	M Executive Officer	Director	Managing Partner
E-UN (Leat-res Cent.)	P. (				
Full Name (Last name first, it Iuppenlatz, Mark	individual)				
Business or Residence Addre	ss (Number and St	reet, City, State, Zip Code)			
c/o Sonic Automotive, Inc. 54	,	• • •	rth Carolina 28212		
Check Box(es) that Apply:	☐ Promoter	Beneficial Owner	☐ Executive Officer	□ Director	☐ General and/or
. , , , , , , , , , , , , , , , , , , ,	_	_	_	<del></del>	Managing Partner
Full Name (Last name first, it	findividual)				
Heller, H. Robert	,				
Business or Residence Addre	ss (Number and St	reet, City, State, Zip Code)			
c/o Sonic Automotive, Inc. 54	,		orth Carolina 28212		
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	Executive Officer	□ Director	General and/or
			-		Managing Partner
Full Name (Last name first, i	f individual)				
Keller, Maryann N.	<u> </u>				
Business or Residence Addre	ss (Number and St	reet, City, State, Zip Code)			
c/o Sonic Automotive, Inc. 54	401 East Independen	ce Boulevard, Charlotte, No	orth Carolina 28212		
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	Executive Officer	□ Director	General and/or
					Managing Partner
Full Name (Last name first, it	f individual)				
Rewey, Robert L.					
Business or Residence Addre	ss (Number and St	reet, City, State, Zip Code)			
c/o Sonic Automotive, Inc. 54	101 East Independen	ce Boulevard, Charlotte, No	rth Carolina 28212		
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	□ Director	☐ General and/or
					Managing Partner
Full Name (Last name first, i	findividual)				
Capo, Thomas P.					
Business or Residence Addre	•	•			
c/o Sonic Automotive, Inc. 54	101 East Independen	ce Boulevard, Charlotte, No	rth Carolina 28212		
Check Box(es) that Apply:	☐ Promoter	Beneficial Owner	☐ Executive Officer	☐ Director	General and/or
					Managing Partner
Full Name (Last name first, it	f individual)				
Business or Residence Addre	ss (Number and St	reet, City, State, Zip Code)			
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or  Managing Partner
		<del> </del>			With a gring 1 artiful
Full Name (Last name first, in	f individual)				
Business or Residence Addre	ss (Number and St	reet, City, State, Zip Code)			
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director	General and/or
Check Dox(es) mat Appry:	1 tottlotet	Denemena Owner	- Executive Officer	- Director	Managing Partner
End Manne (Lantana Carta)	Cindida a				
Full Name (Last name first, i	i ingivigual)				
Business or Residence Addre	ss (Number and St	reet, City, State, Zip Code)	·		
Daniel of Residence Addic	os (trannoci and St	, Oily, Blatt, 21p Code)			
	(Use bla	nk sheet, or copy and use ad	ditional copies of this sheet	, as necessary)	
	, ». <del></del>		r		

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1.	Has the issuer	sold, or does				ed investors ir , if filing unde		g?	***************************************	,	Yes 🗌	No 🛛
2.	What is the minimum investment that will be accepted from any individual?									\$ <u>N/A</u>		
3.									Yes 🗌	No 🖾		
4.	Enter the information requested for each person who has been or will be paid or given, directly or indirectly, any commission similar remuneration for solicitation of purchasers in connection with sales of securities in the offering. If a person to be listed an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the name of the broker or dealer. If more than five (5) persons to be listed are associated persons of such a broker or dealer, you may set for the information for that broker or dealer only.									listed is ne of the		
Full	Name (Last nar	ne first, if ind	lividual)									
Mer	rill Lynch, Piero	e, Fenner &	Smith Incorpo	orated								
Busi	ness or Residen	ce Address (1	Number and S	Street, State, 2	Zip Code)							
250	Vesey Street, W	orld Financia	al Center – No	orth Tower, N	lew York, No	w York 1028	1-1328					
Nan	ne of Associated	Broker or De	ealer									
_Mer	rill Lynch & Co							· ·· · · · · · · · · · · · · · · · · ·				
State	es in Which Pers	son Listed Ha	s Solicited or	Intends to So	olicit Purchas	sers						
	(Check "All St	ates" or chec	k individual S	States)	•••••		••••••	•••••••			All States	
[AL] [IL] [MT] [RI]	[AK] [IN] [NE] [SC]	[AZ] [IA] [NV] [SD]	[AR] [KS] [NH] [TN]	[CA] [KY] [NJ] [TX]	[CO] [LA] [NM] [UT]	[CT] [ME] [NY] X [VT]	[DE] [MD] [NC] [VA]	[DC] [MA] [ND] [WA]	[FL] [MI] [OH] [WV]	[GA] [MN] [OK] [WI]	[HI] [MS] [OR] [WY]	[ID] [MO] [PA] [PR]
	Name (Last nar	•	lividual)									
			Number and S	Street State 7	Zin Code)							
	Business or Residence Address (Number and Street, State, Zip Code)  9 West 57th Street, New York, New York 10019											
	ne of Associated											
State	es in Which Pers (Check "All St										All States	
[AL] [IL] [MT] [RI]	[AK] [IN] [NE] [SC]	[AZ] [IA] [NV] [SD]	[AR] [KS] [NH] [TN]	[CA] [KY] [NJ] [TX]	[CO] [LA] [NM] [UT]	[CT] [ME] [NY] X [VT]	[DE] [MD] [NC] [VA]	[DC] [MA] [ND] [WA]	[FL] [MI] [OH] [WV]	[GA] [MN] [OK] [WI]	[HI] [MS] [OR] [WY]	[ID] [MO] [PA] [PR]
Full	Name (Last nar	ne first, if ind	lividual)									
JP	1organ Securitie	es Inc.										· · · · · · · · · · · · · · · · · · ·
Bus	iness or Residen	ice Address (I	Number and S	Street, State, 2	Zip Code)							
227	West Monroe, S	Suite 2800, C	hicago, Illinoi	is 60606								
Nan	ne of Associated	Broker or De	ealer	,								
Stat	es in Which Per	son Listed Ha	as Solicited or	Intends to S	olicit Purcha	sers						
	(Check "All St	tates" or chec	k individual S	States)			• • • • • • • • • • • • • • • • • • • •	•••••			All States	
[AL] [IL] [MT] [RI]	[AK] [IN] [NE] [SC]	[AZ] [IA] [NV] [SD]	[AR] [KS] [NH] [TN]	[CA] [KY] [NJ] [TX]	[CO] [LA] [NM] [UT]	[CT] [ME] [NY] X [VT]	[DE] (MD] [NC] [VA]	[DC] [MA] [ND] [WA]	[FL] [MI] [OH] [WV]	[GA] [MN] [OK] [WI]	[HI] [MS] [OR] [WY]	[ID] [MO] [PA] [PR]

(Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

	Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if the answer is "none" or "zero." If the transaction is an exchange offering, check this box $\square$ and indicate in the columns below the amounts of the securities offered for exchange and already exchanged.				
	Type of Security	Aggregate Offering Price		A	Amount Already Sold
	Debt	\$77,250,000			\$77,250,000
	Equity	<u>\$0</u>			<u>\$0</u>
	☐ Common ☐ Preferred				
	Convertible Securities (including warrants)	<u>\$0</u>			<u>\$0</u>
	Partnership Interests	<u>\$0</u>			<u>\$0</u>
	Other (Specify)	<u>\$0</u>			<u>\$0</u>
	Total	\$77,250,000			\$77,250,000
	Answer also in Appendix, Column 3, if filing under ULOE.				
2.	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."				
		Number			Aggregate Dollar Amount
		Investors			of Purchases
	Accredited Investors	<u>3</u>			\$77,250,000
	Non-accredited Investors	<u>0</u>			<u>\$0</u>
	Total (for filings under Rule 504 only)	\$		\$	
٩ns	swer also in Appendix, Column 4, if filing under ULOE.				
3.	If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part $C$ – Question 1.				<b>-</b>
	Type of Offering	Type of Security			Dollar Amount Sold
	Rule 505		_	\$	
	Regulation A		_	\$	
	Rule 504		_	\$	
	Total		_	\$	
1.	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.				
	Transfer Agent's Fees	•••••		\$	
	Printing and Engraving Costs	•••••	$\boxtimes$		\$50,000
	Legal Fees	•••••	$\boxtimes$		\$55,000
	Accounting Fees	•••••	$\boxtimes$		\$30,000
	Engineering Fees			\$	
	Sales Commissions (specify finders' fees separately)			\$	
	Other Expenses (identify)	•••••	X		\$25,000
	Total		$\boxtimes$		\$160,000
	b. Enter the difference between the aggregate offering price given in response to Part C – Question 1 and total expenses furnished in response to Part C – Question 4.a. This difference is the "adjusted gross proceeds to the issuer.".				\$77,090,000

5.	each of the purposes shown. If the amount for	s proceed to the issuer used or proposed to be used for any purpose is not known, furnish an estimate and total of the payments listed must equal the adjusted to Part C – Question 4.b above.				
	•	•	C	Payments to Officers, Directors & Affiliates		Payments to Others
	Salaries and fees	••••••		\$		\$
	Purchase of real estate			\$		\$
	Purchase, rental or leasing and installation of m	achinery and equipment		\$		\$
	Acquisition of other businesses (including the v offering that may be used in exchange for the as pursuant to a merger)			\$		\$
	Repayment of indebtedness				$\boxtimes$	\$77,090,000
				-		\$
	• .		_		_	
				\$		\$
	Column Totals			\$	$\boxtimes$	\$77,090,000
	Total Payments Listed (column totals added)			<b>⊠</b> \$7	7,090,00	00
1, 54		Ty - SENTING STEERING	- 1	1 7		
Issue	er (Print of Type) c Automotive, Inc.	Signature Signature	Date	12-5-0	3	
Nam	e of Signer (Print or Type	Title of Signer (Print or Type)				
Step	hen K. Coss	Vice President, General Counsel and Secretary				
		ATTENTION				
	Intentional misstatements or om	issions of fact constitute federal criminal vi	olat	tions. (See 18 U	.S.C.	1001.)